

## Pitch Perfect!

### How to pitch your Fall Product Store Front

Fill in the blanks below to create your own sales pitch. Start by introducing yourself, let customers know why you are selling, what your goals are and why customers should help you. With kindness and a smile, remember to end your pitch by asking the customer to purchase. That's the best way to make a sale!

"Hi, my name is \_\_\_\_\_ and I'm a \_\_\_\_\_ in \_\_\_\_\_.  
(your name) (Girl Scout Level) (troop number/Juliette)

I'm very \_\_\_\_\_ because I am selling Girl Scout Fall Products today. The  
(emotion)

Fall Products I'm selling are candies, nuts, magazines, Tervis tumblers and Bark Boxes! The one I would  
recommend is \_\_\_\_\_. I really like them because they \_\_\_\_\_.  
(name of product) (reason you like them)

They only cost \_\_\_\_\_! My troop is using the money we earn to \_\_\_\_\_.  
(price of item) (Troop activity)

That's why my goal is to sell \_\_\_\_\_ items. I'm looking forward to making my goal.  
(your goal)

I am going to feel \_\_\_\_\_ when I reach my goal! If you would like to support my  
(emotion) (adjective)

business, just follow my link and pick your favorite items you would like to buy. Then decide if you want  
them shipped by mail or delivered by me. You can make other people \_\_\_\_\_.  
(emotion)

by buying a Care to Share donation that will be donated to US Military and local food banks. They

also make great gifts! Thank you for taking the time to listen to me and for supporting my business.

Would you like to help me and my troop reach our goals by purchasing some online Fall Products today?  
(or your own way of asking people to purchase)