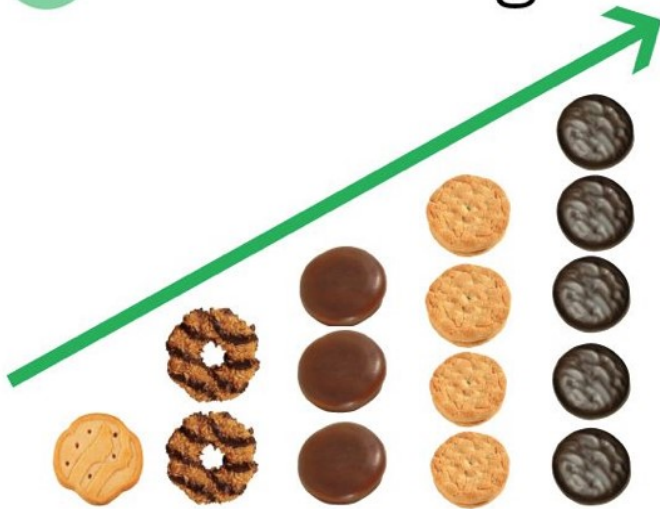


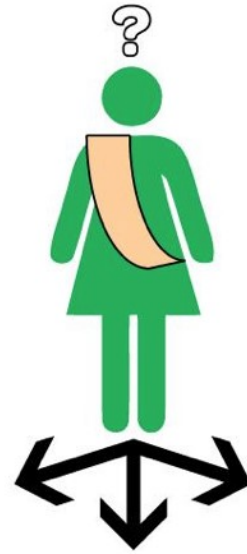
## 1 Goal Setting



When girls participate in the Girl Scout Cookie Program, they learn **goal setting skills**.

This matters because girls need to know how to set and reach goals to succeed in school, on the job, and in life.

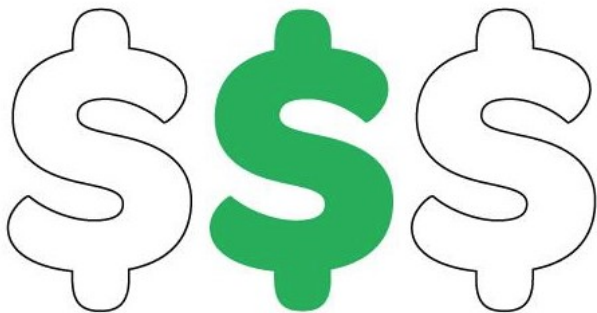
## 2 Decision Making



When girls participate in the Girl Scout Cookie Program, they learn **decision making skills**.

This matters because girls must make many decisions, big and small in their lives. Learning this skill helps them make good ones.

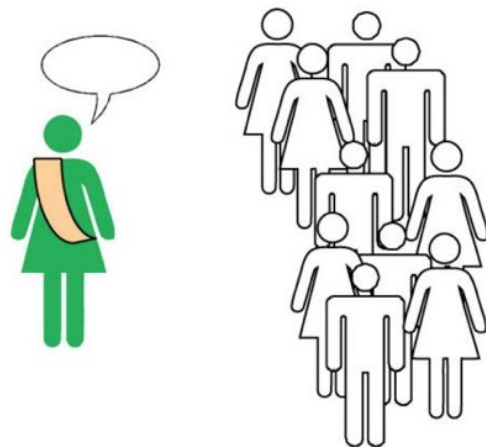
## 3 Money Management



When girls participate in the Girl Scout Cookie Program, they develop **money management skills**.

This matters because girls need to know how to handle money – from their lunch money, to their allowance to (someday) their paycheck.

## 4 People Skills



When girls participate in the Girl Scout Cookie Program, they learn **people skills**.

Girls learn to talk (and listen!) to all kinds of people as well as how to work as a team with other girls. This helps them do better in school and, later, at work.

**Girl Scout Cookie  
Program**

**5 Skills for Girls**

**Girl Scout Cookie  
Program**

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Program**

**5 Skills for Girls**

**Girl Scout Cookie  
Program**

**5 Skills for Girls**

## 5 Business Ethics



trustworthy  
honest  
fair  
responsible  
right

When girls participate in the Girl Scout Cookie Program, they learn **business ethics**.

This matters because employers want to hire ethical employees—and the world needs ethical leaders in every field.

# **Girl Scout Cookie Program**

## **5 Skills for Girls**

**Writing down how many cookies I hope to sell**

**Working as a team to plan who will work our booth sale shifts**

**Making a list of friends and family to ask to buy Girl Scout cookies**

**Developing a plan for my cookie business**

**Using ABC Smart Cookies to record and track my goals for the cookie program**

**Deciding what our troop wants to do with the cookie proceeds earned**

**Setting personal learning goals and sharing them with someone**

**Choosing what issue we will solve with our Take Action project**

**2. Decision Making**

**1. Goal Setting**

**2. Decision Making**

**1. Goal Setting**

**2. Decision Making**

**1. Goal Setting**

**2. Decision Making**

**1. Goal Setting**

**Calculating how many packages our troop needs to sell to reach our goals**

**Learning how to talk to all kinds of people**

**Explaining how the money we earn will help Girl Scouts**

**Working as a team to sell cookies on a Walkabout**

**Developing a budget to accomplish one of the goals we set**

**Solving any conflicts nicely and fairly**

**Knowing how to make change for my customers**

**Listening to my customers and answering their questions**

**4. People Skills**

**3. Money  
Management**

**4. People Skills**

**3. Money  
Management**

**4. People Skills**

**3. Money  
Management**

**4. People Skills**

**3. Money  
Management**



**Being responsible to  
turn in my cookie  
money on time**

**Being honest when  
making change for  
customers**

**Smiling and saying  
“Thank You” to  
everyone even if they  
didn’t buy any cookies**

**Delivering my cookie  
orders right away**

**5. Business Ethics**

**5. Business Ethics**

**5. Business Ethics**

**5. Business Ethics**